

Defined Contribution Client Checklist

Company: _____

Contact: _____

Phone: _____

Fax: _____

E-mail: _____

Address: _____

Consultant: _____

Phone: _____

Fax: _____

E-mail: _____

Address: _____

Defined Contribution Client Checklist

I. Business Information

Type of Business:

- Corporation Partnership Sole Proprietorship S Corporation
 Other (please specify) _____

Is the business part of a controlled group? Yes No

Is the business part of an affiliated service group? Yes No

Does the business use any leased employees? Yes No

II. Plan Specifics

Total number of employees: _____ Total number of eligible employees: _____

Total number of participating employees: _____

This is: a new plan. an amendment to an existing plan.

Is there another plan currently in place? Yes No (go to Part III)

If yes, type of plan (check all those that apply):

- 401(K) Profit Sharing Money Purchase Defined Benefit
 ESOP Other (please specify) _____

Plan Name: _____

Plan Assets: _____ as of date: _____

Plan Year-End: _____ Original Effective Date: _____

- Collectively Bargained Hourly Salaried

Other Plans: _____

Current Recordkeeper: _____

On-line with Recordkeeper: Yes No Frequency of Account Valuations: _____

Current Trustee (name of trust company or self-trusted): _____

III. Payroll

Payroll Vendor: _____

Number of Payroll Locations: _____ Frequency of Payroll: _____

Transmission Mode: Tape Disk Hardcopy
 Other (please specify) _____

IV. Services Requested

Bundled

Unbundled

Recordkeeping & Administration

Trust & Custody

Investment Management

Employee Communications

Why considering a change? _____

Objectives of a change: _____

Proposed Conversion Date? _____

V. Contributions

Frequency: _____ Estimated Annual Contributions: \$ _____

Contribution Types: Employee Salary Deferrals Profit Sharing
 Employer Match: Formula _____
 Employee After-Tax Employee roll-over

Method of Transmission to Trustee: _____

Frequency of Transmission to Trustee: _____

Vesting Schedule (if any, explain): _____

VI. Distributions (In Service or Termination)

Types: Hardship Other In-Services Lump Sum
 Annuities Installment

Frequency of Processing: _____ Estimated Annual Withdrawals: \$ _____

Turnaround Time for Checks: _____

How are Distributions Currently Being Administered? _____

VII. Loans

Will Loans be Offered? Yes No

Loans Available to all Participants? Yes No

Value of Outstanding Loans: \$ _____

Frequency of Processing: _____ Turnaround Time for Checks: _____

Estimated Annual Loans: _____

How are loans currently being administered? _____

VIII. Investment Program

404(c): Formally Adopted Internally Adopted Not Considered

Investment Policy Statement: Last updated _____

- Includes:
- 404(c) Compliance
 - Asset Class Criteria
 - Securities Guidelines
 - Investment Options Due Diligence
 - Control Procedures to Review Expenses
 - Performance Measurement Criteria

Investment Options Due Diligence on File: Yes No

Quarterly Performance Reports on Investment Options: Yes No

IX. Investment Changes / Transfers

Daily Monthly Quarterly Other (specify) _____

Frequency of Deferral Rate Change? _____

Frequency of Investment Transfers? _____

| Current Investment Name: | Current Provider | Current Balance | Cash Flow (est) |
|--------------------------|------------------|-----------------|-----------------|
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |

Are there any existing plan assets that are not liquid (e.g., company stock, outside GICs, etc.)

Please specify: _____

Are all investments participant-directed? _____

Are you considering changing the investment options? Yes No

Do you prefer: Mutual Funds Separate Vehicles Commingled Vehicles

Investment to be added: _____

Investment to be deleted: _____

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X. Company Stock (if applicable)

| | | |
|---|------------------------------|-----------------------------|
| Publicly Traded on Open Market | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Widely Traded | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Are Voting Rights Passed Through to Participants? | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| If ESOP, does it meet 404(c) Requirements? | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Is Plan a Leveraged ESOP? | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Proxy Solicitation Required? | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Preferred Accounting Treatment (unit or share) | _____ | |
| Exchange Traded on | _____ | |

XI. Administration

| | Currently have? | | Would like to have? | |
|---|------------------------------|-----------------------------|------------------------------|-----------------------------|
| 800 Number Currently in Use | <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Voice Response – Inquiry Only | <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Voice Response – Transactional | <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Human Operators | <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Website | <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| | | | Currently provided? | |
| IRS Form 1099-R | <input type="checkbox"/> Yes | <input type="checkbox"/> No | | |
| Financial Information for 5500 | <input type="checkbox"/> Yes | <input type="checkbox"/> No | | |
| 5500 Preparation | <input type="checkbox"/> Yes | <input type="checkbox"/> No | | |
| 401(K) and 401(m) Nondiscrimination Testing | <input type="checkbox"/> Yes | <input type="checkbox"/> No | | |
| Year-end Compliance Testing | <input type="checkbox"/> Yes | <input type="checkbox"/> No | | |
| Plan Sponsor Capabilities: | | | | |
| On-line capabilities | <input type="checkbox"/> Yes | <input type="checkbox"/> No | | |
| On-line transactions | <input type="checkbox"/> Yes | <input type="checkbox"/> No | | |
| Ad hoc reporting | <input type="checkbox"/> Yes | <input type="checkbox"/> No | | |

XII. Participant Communications

Statement Frequency: Quarterly Monthly Other: _____

Describe Current Communications Support: _____

Additional Communications Desired:

- Enrollment Materials Employee Meetings Investment Performance
 Training Seminars (Plan Sponsor) Other: _____

XIII. Other Issues

Are you aware of any major changes that will be going on in the company (such as spin-offs, reorganizations)? _____

Other special considerations that need to be considered: _____

XIV. Plan Expenses – Quick Check

For more detailed analysis, consult the Fee Analysis Worksheet.

Recordkeeping: \$ _____
(per participant)

Administration: \$ _____
(compliance testing, filings, loans, distributions) (total cost)

Employee Communications/Education: \$ _____
(total cost)

Trustee and Custody: _____
(basis points)

Investment Options:

| Investment | Assets | Fees |
|------------|--------|------|
| (1) | | |
| (2) | | |
| (3) | | |
| (4) | | |
| (5) | | |
| (6) | | |
| (7) | | |
| (8) | | |
| (9) | | |
| (10) | | |